

CoVest Sourcing Network

Indirect Spend Management Through Analytics And Leverage

CoVest is looking for progressive thinking companies ready to break free from the resource draining RFP cycle approach on select indirect categories. Our model provides leverage (15% - 30% savings), analytics and category management that enable companies to shed the cost of managing non-strategic Office, MRO and HR categories.

WHY COVEST **SOURCING NETWORK?**

The answer is simple - we are here to create savings for our members. We do this by providing pre-negotiated agreements for indirect goods and services, which yield immediate savings. Our team of professionals will meet with your company, explain our model and work with you to identify savings opportunities.



Automation Bearings & Power **Transmission Breakroom Supplies Building Maintenance** Cleaning & Janitorial **Supplies** Data & Communication **Electrical Supplies Energy & Utilities** Management **Facility Safety Fasteners** Fluid Handling **Industrial Gasses** Lab Chemicals Lab Equipment Lighting Lubricants Mailroom

Material Handling

Metalworking

Pest Control

Power & Hand Tools **PPE Pumps** Sanitation Services Uniforms Vending & VMI Waste & Recycling Services

TRAVEL, MARKETING **AND HUMAN RESOURCES**

Pharmacy Benefits Pre-Employment Screening Promotional & Recognition **Rental Cars**

OFFICE SUPPLIES AND SERVICES

Breakroom **Collaborative Services Computer Peripherals Furniture** Promotional & Recognition Office Equipment Office Supplies



3 STEP **MEMBERSHIP PROCESS**

> Confirm The Opportunity Complete, transparent, line-item analysis conducted to quantify savings opportunity

Contracting Process After signing a short membership agreement, you'll have access to our various supplier agreements for each category you initially selected

Implement Categories We facilitate development and execution of an implementation plan including detailed core list pricing, ordering processes and tailored catalogs



Fortune 1000 members and similar private and global companies



Typical Member Revenue: \$3 Billion - \$15 Billion

CoVest Partners



Staples













GraybaR Sterling

UniFirst Hertz











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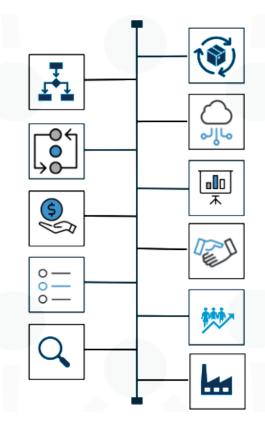
Spend Categorization

Active Implementation
Assistance

Price Auditing

Annual Core List Rewrites

Compliance Monitoring



Item Optimization and Cross Referencing

> Data Collection

Savings Analysis and Reporting

New Opportunities Analysis

Member Growth Drives Future Savings

> Manufacturer Negotiations



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