

Top 7 FP&A Best Practices for Manufacturers

How to build a successful strategy for a rapidly evolving landscape



1

Data-driven decision-making

Leverage AI for more accurate forecasting and risk assessment
Utilize real-time data and digital dashboards for immediate performance insights
Implement driver-based planning to focus on key operational drivers

2

Comprehensive scenario planning

Plan for various outcomes with best case, worst case, and most likely scenarios
Perform “what if” scenario modeling to analyze complex interdependencies
Conduct sensitivity analyses to assess potential risks and market opportunities

3

Agile financial planning

Move from annual budgets to continuous forecasting and real-time data analysis
Integrate FP&A with other business functions for more holistic planning

4

Strategic alignment

Relate corporate objectives to the budget
Measure the financial impact of strategic objectives regularly
Align resource allocation with key business initiatives

5

Risk management

Identify, assess, and mitigate potential risks proactively
Collaborate with other departments to implement risk management solutions
Develop backup plans for different scenarios

6

Cross-functional collaboration

Involve key stakeholders in the planning and risk identification process
Promote collaboration between FP&A and other departments

7

Technology integration

Invest in AI tools for enhanced forecasting and risk analysis
Implement cloud-based FP&A software for improved efficiency and collaboration
Automate routine tasks to free up time for strategic analysis



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