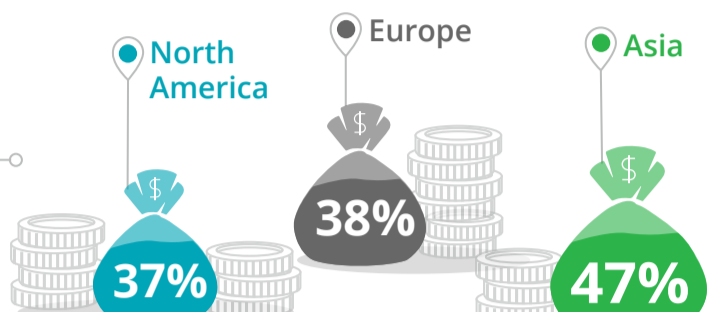
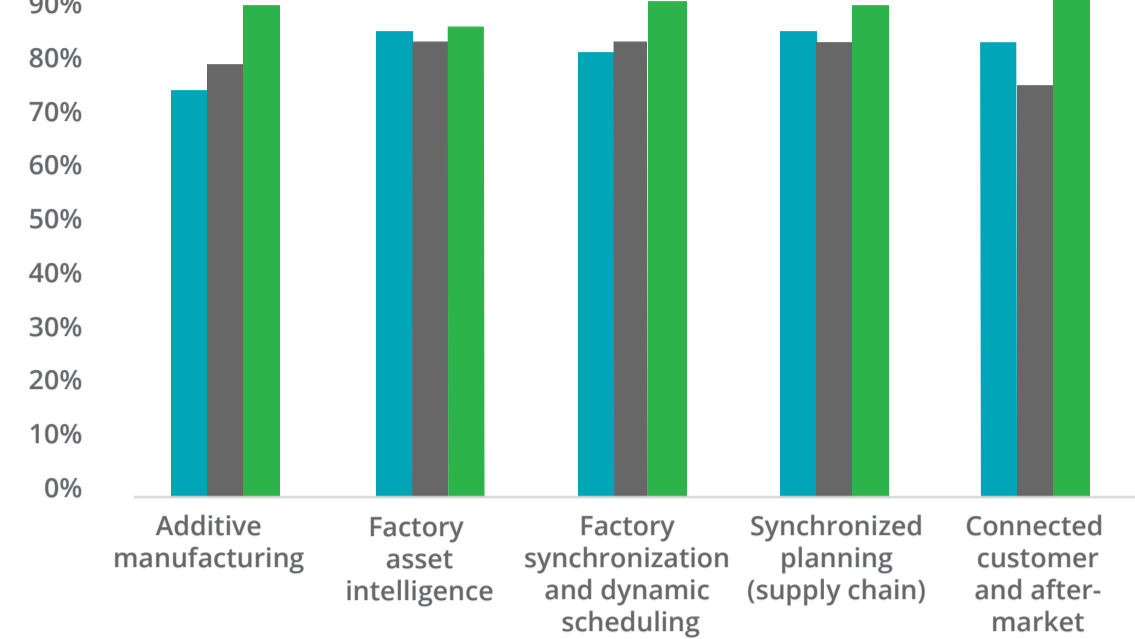


# Manufacturing companies are moving the needle on digital maturity ... ecosystems can help them go faster

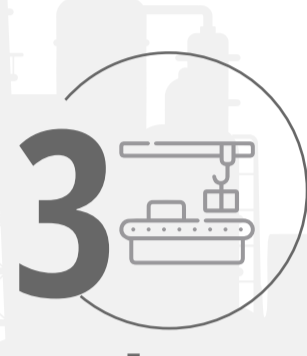


## Manufacturers have invested in multiple smart use cases in the last two years

Share of manufacturers with moderate or high level of investments

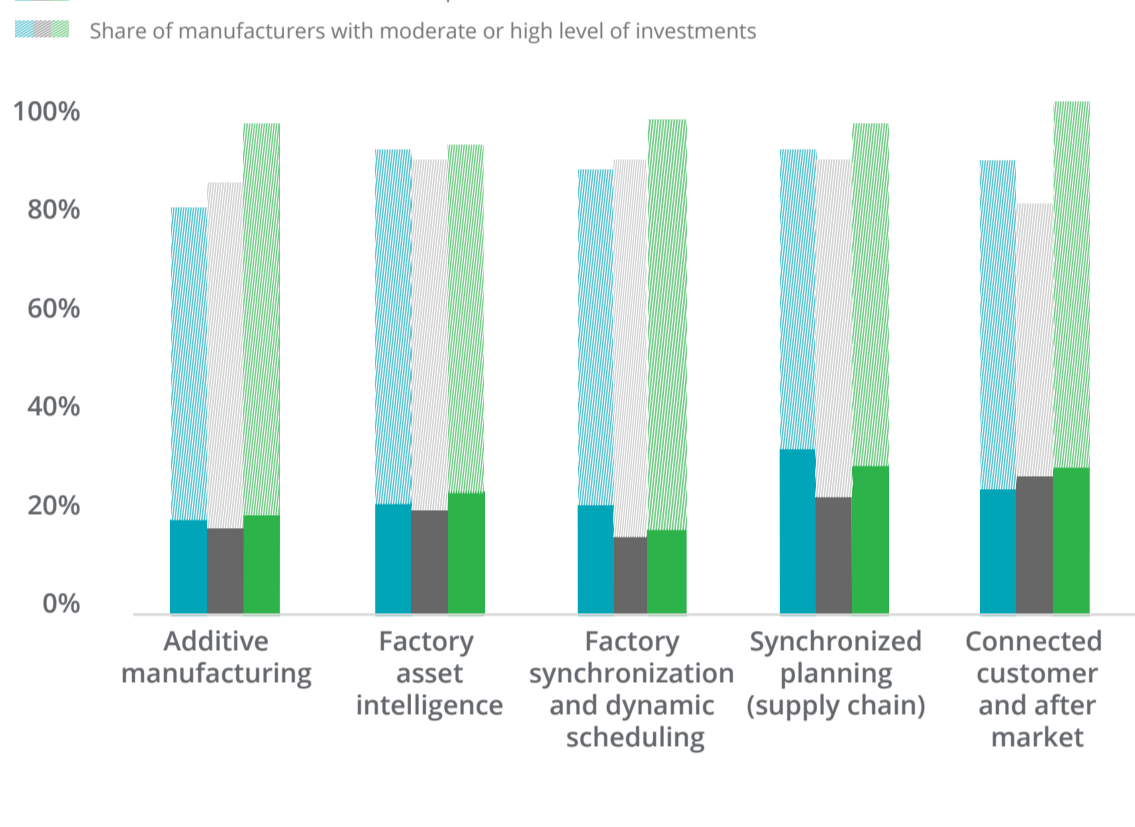


Average number of smart use cases operational at present

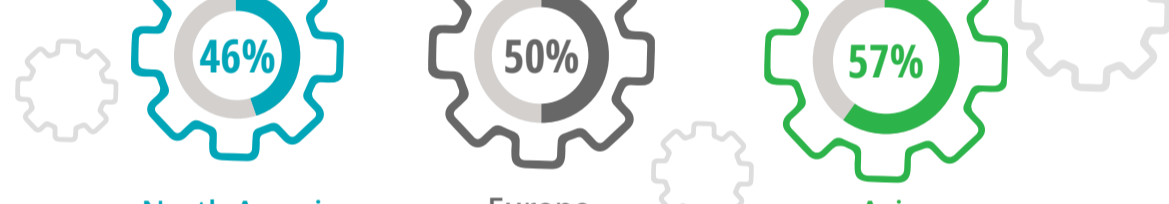


## But progress is difficult to achieve

Most global manufacturers are unable to operationalize their smart use cases ... and risk losing out on competitiveness

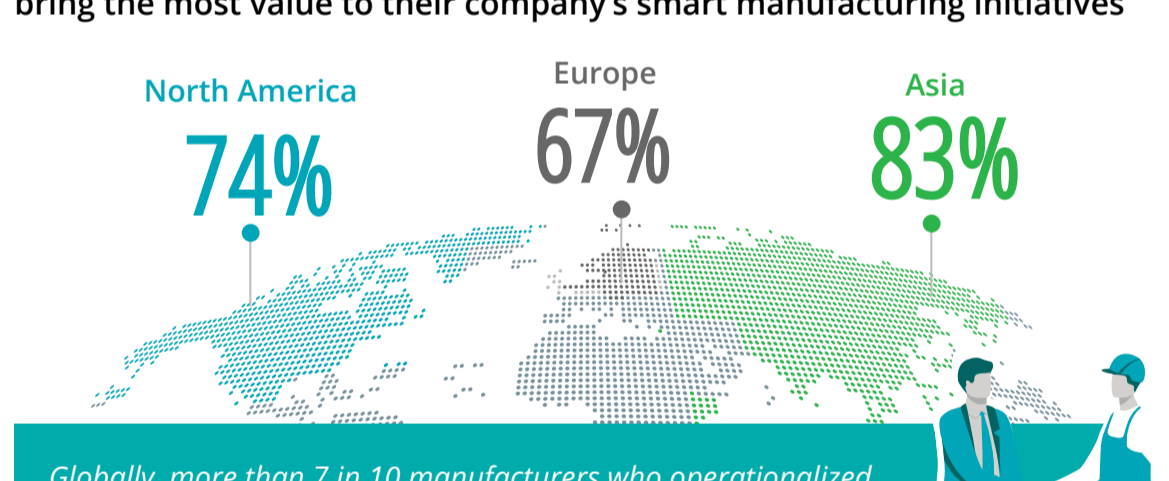


Share of surveyed manufacturers who think current/existing business models won't be relevant in the next two years



## The key to success may lie in a partnering approach

Share of manufacturers who rely on external alliances and partners to bring the most value to their company's smart manufacturing initiatives

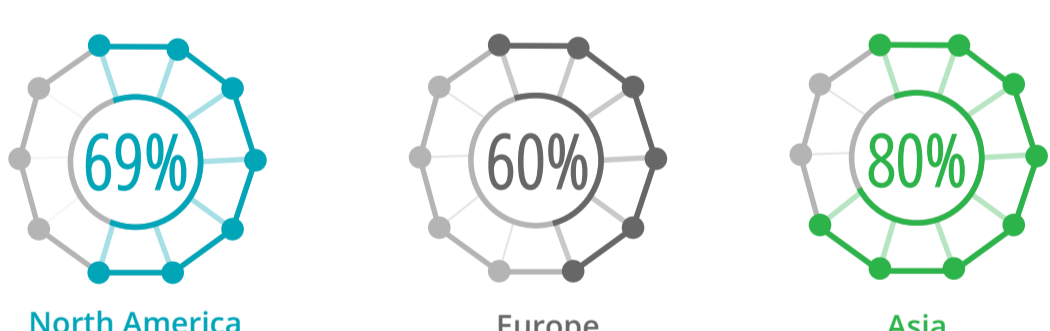


Globally, more than 7 in 10 manufacturers who operationalized these use cases indicated that the top contributions to their smart manufacturing initiatives came from external alliances and partners

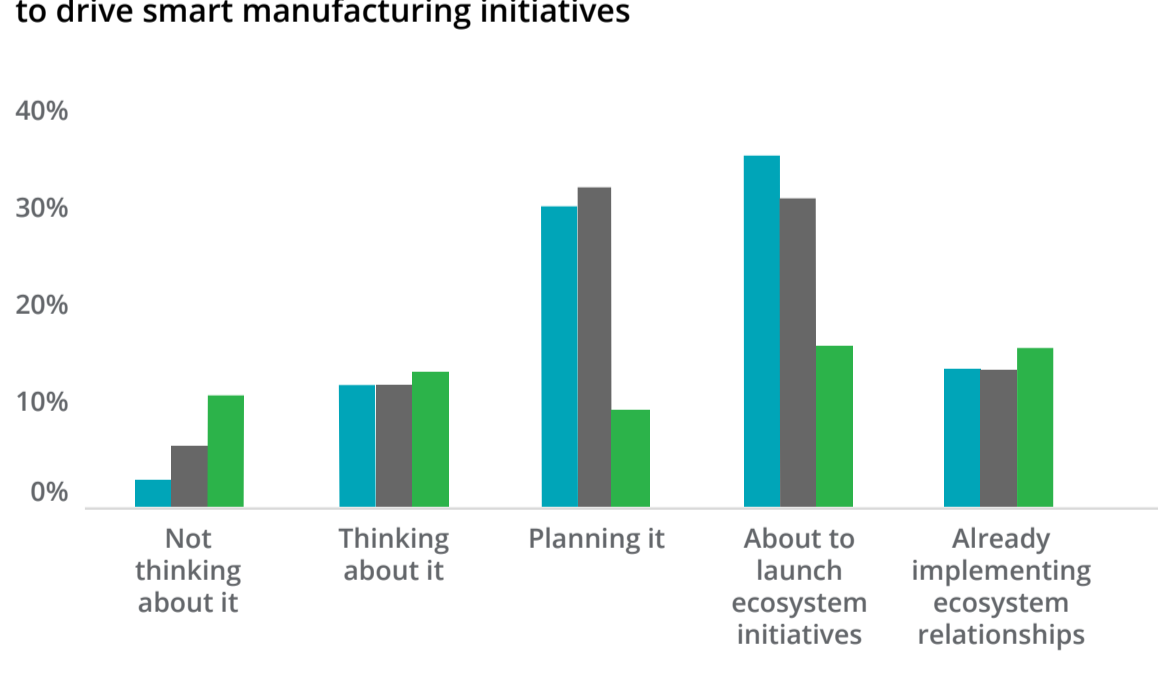


## Manufacturers recognize the potential of ecosystems but adoption is in its early stages

Share of surveyed manufacturers currently building production ecosystems with other companies, vendors, organizations, or associations

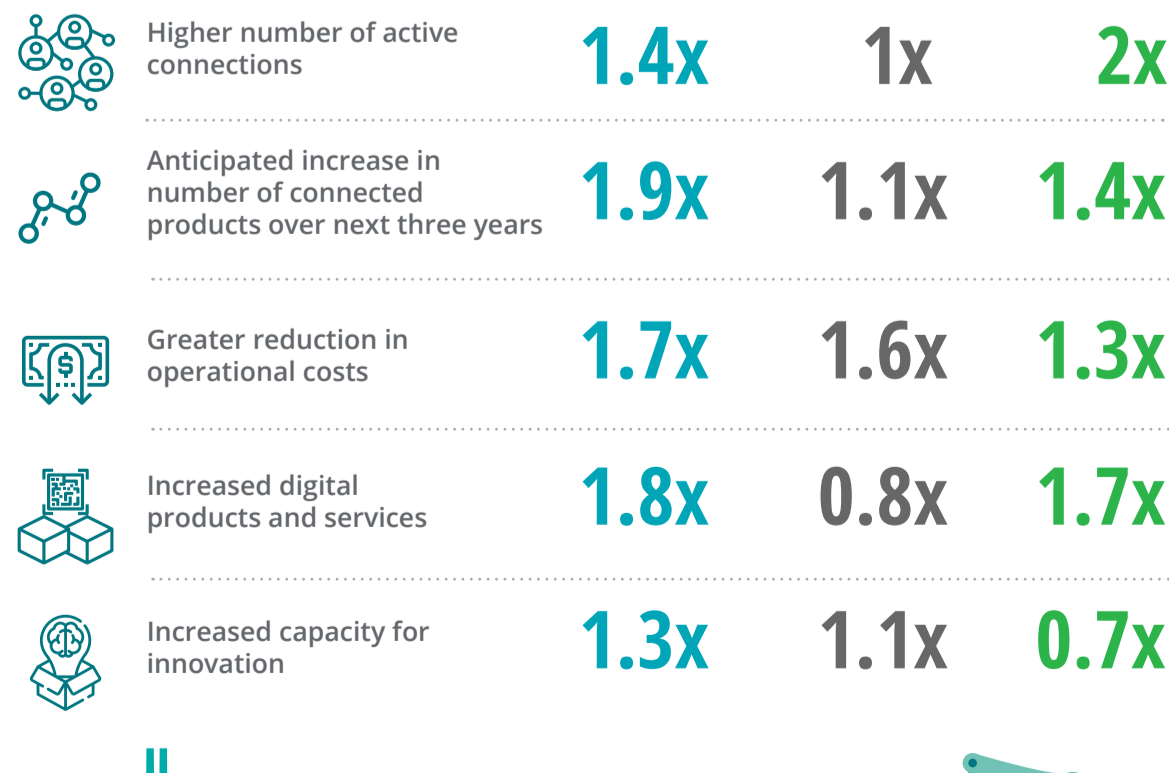


Share of surveyed manufacturers in various stages of ecosystem adoption to drive smart manufacturing initiatives



## An ecosystem approach can help manufacturers get faster access to multiple alliances/partners and bring them greater benefits

Benefits observed by manufacturers with an ecosystem approach as compared to others



Source: The results are based on the opinions of manufacturing executives surveyed across 11 countries in three regions as part of the 2020 Deloitte and MAPI Smart Manufacturing Ecosystem Study, August 2020. Note: The surveyed regions/countries are North America (United States, Canada, and Mexico), Europe (France, Germany, Italy, Spain, and United Kingdom), and Asia (China, India, and Japan).

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Insights

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