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Modernizing Safety & Security:

Lessons in Advanced Visitor and Emergency Management

Presented by:



Meet Today's Presenters



Jason Desler

EHS & Facilities Manager

Ingersoll Rand



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VP of Sales

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How Far Behind Are Facilities Today?



40% do not have an internal mandate to improve **emergency processes**



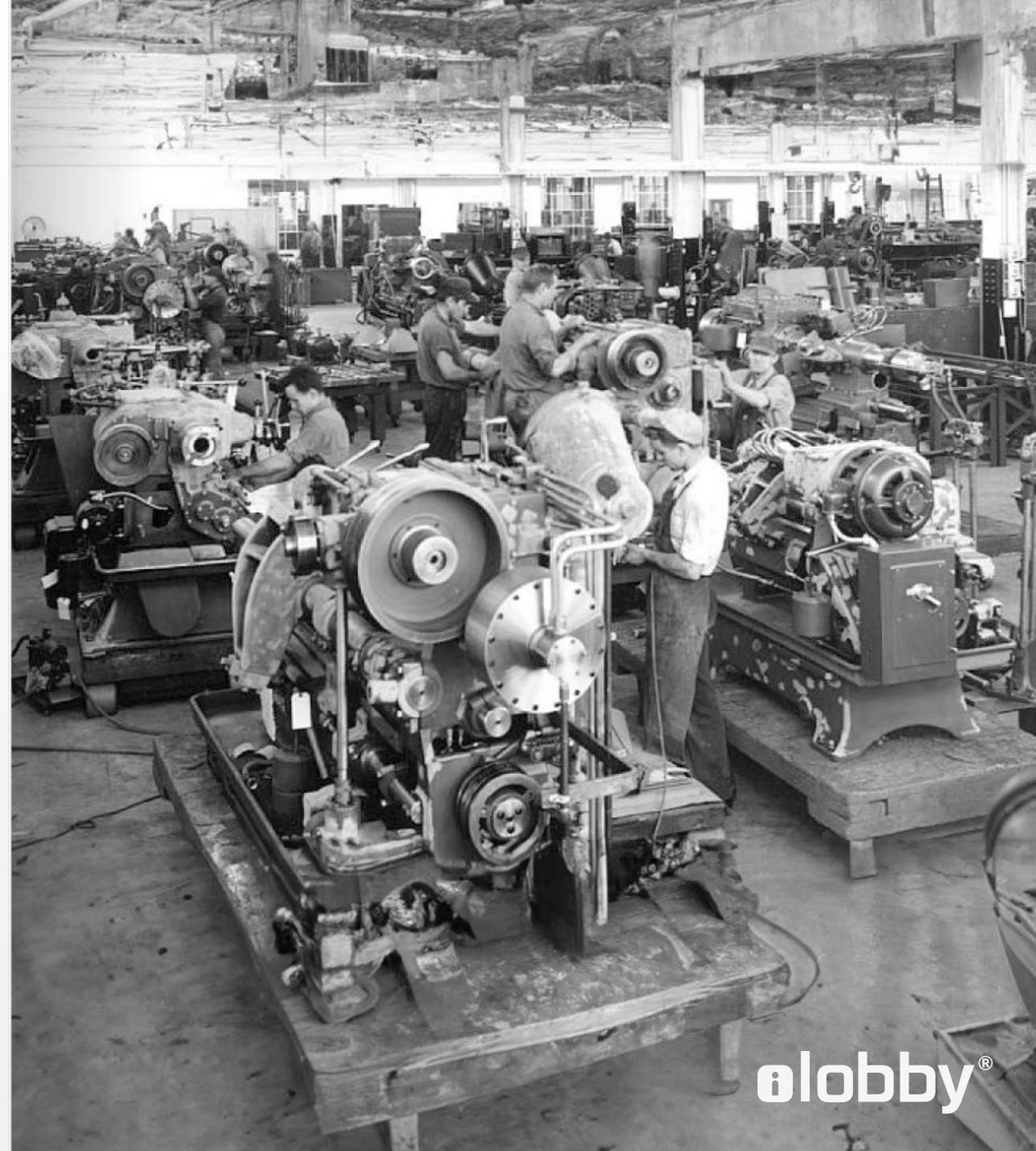
48% saw no change in their spending budgets to enhance safety last year



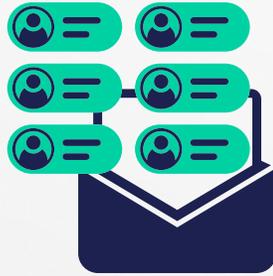
Only 13% have complete confidence they can respond quickly to an emergency



Only 14% have complete confidence they can protect personnel from foreseeable threats



Most Facilities Use Obsolete Methods



Over 50% can't access a visitor list remotely

(still using pen & paper or spreadsheets)



Nearly 50% use pen & paper to manage evacuations

Real Life Example:



Ingersoll Rand – Ocala, Florida



Since 1859, **Ingersoll Rand** has stood out as a global supplier of industrial, energy, medical, and specialty vehicle products and services.

Their **Ocala, FL** facility houses approx. 250 employees, who provide products and service for air compressors.



Jason Desler

EHS & Facilities Manager

Ingersoll Rand - Ocala, FL

A storm was brewing...



lobby®

Ingersoll Rand's Main Pain Points



Manual Visitor Management

Logbook & Phone



Lack of Integration

Visitor & Emergency Management Systems



Emergency Communication

Dropped Phone Service & Limited SMS



Poll: How does your facility currently manage visitor check-ins?

- A) Paper Logbooks
- B) Spreadsheet
- C) Receptionist
- D) Self-Service Kiosks
- E) We do not have a specific system in place



Yesterday vs. Today

Visitor Management

Yesterday:

- ✗ Paper-based sign-in sheets
- ✗ Limited tracking and data storage
- ✗ Time-consuming visitor registration
- ✗ Minimal security checks



Most Facilities Use Obsolete Methods

Over 50% can't access a visitor list remotely



Visitor Management



Today:

- ✓ Automated visitor registration systems
- ✓ Real-time tracking and enhanced data analytics
- ✓ Quick and efficient visitor sign-ins
- ✓ Advanced security protocols with ID verification



Accurate Visitor Data Leads to Confidence

Facilities with digital visitor logs at all facilities are **2x more likely to be very confident** in their ability to respond to threats.

Poll: How well can your safety officers coordinate emergency responses?

- A) Very effectively, using integrated communication tools
- B) Moderately well, with some challenges in communication
- C) Poorly, due to lack of tools or clear procedures
- D) Not applicable, we do not have dedicated safety officers



Emergency Management

Yesterday:

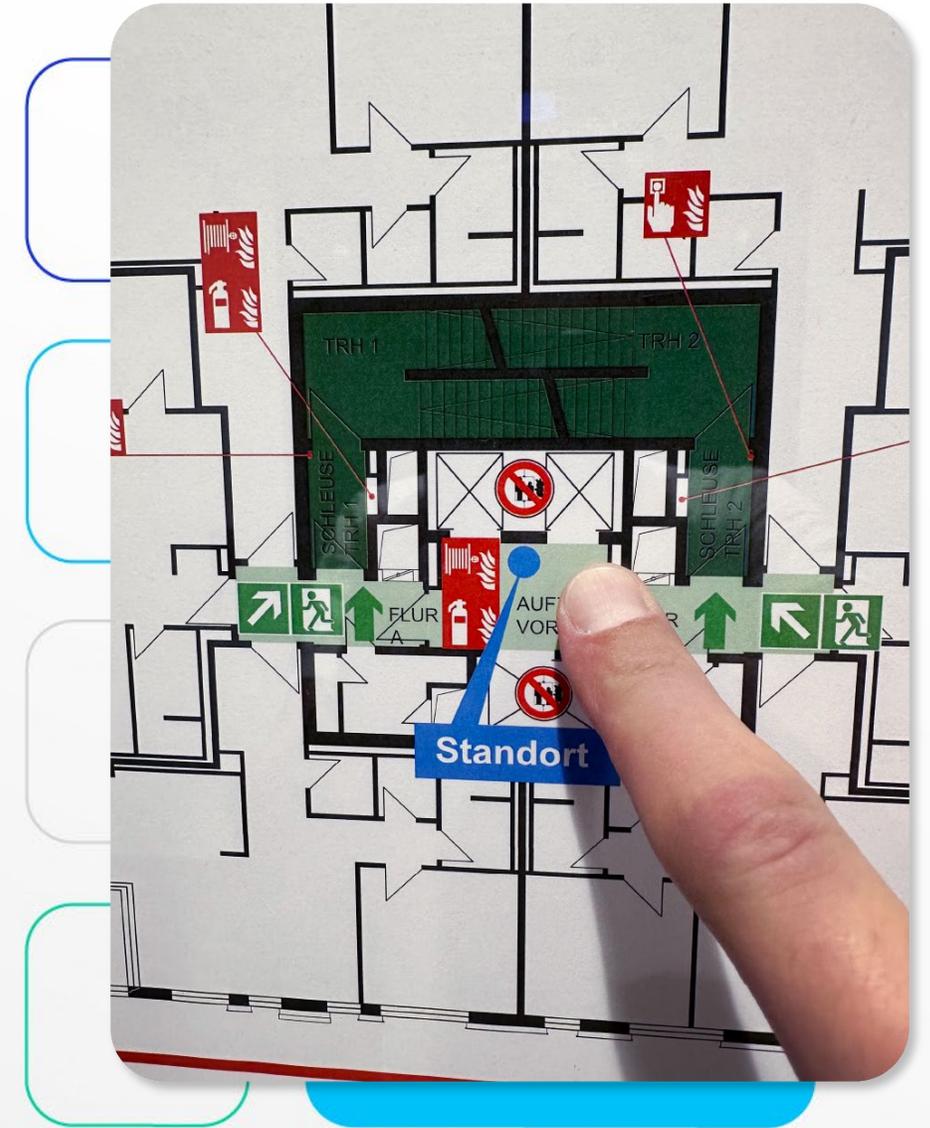
- ✗ Limited early warning systems
- ✗ Manual coordination of resources and personnel
- ✗ Time-consuming with physical checklists
- ✗ Prone to errors and delays in emergency response
- ✗ **Impossible to consolidate a list of all on-site parties**



Manual Processes Still Dominate

Nearly 50% use pen & paper to manage evacuations

Source: ASIS



Emergency Management



Today:

- ✓ Centralized control and command centers
- ✓ Quick, accurate verification via digital devices
- ✓ Real-time updates enhancing response efficiency
- ✓ Accountability of all on-site personnel, including lone workers and visitors.



Communication is Key

Facilities with **digital visitor communication** at all facilities are **3.4x more likely to be very confident** in their emergency response.

What Stands in the Way?



Financial Constraints

55% have no dedicated budget for EHS technology.



Knowledge & Staffing Gaps

33% report not having enough staff to implement safety technology.



Support & Justification Issues

26% face challenges due to inadequate support from senior management.

Poll: What the biggest barrier to adopting new safety or security technology at your facility?

- A) Financial Constraints
- B) Knowledge Gaps
- C) No Support from Leadership



The Risks of Manual Processes



Injury/Death

Nonfatal injuries **increased 4.5%** in 2022



IP Theft

Intellectual property theft costs the U.S. economy up to **\$600 billion annually**



Fines & Penalties

Fines for OSHA's Top 10 infractions **rose 30%** in 2023



Productivity Loss

Downtime can cost manufacturers up to **\$260,000 / hour**

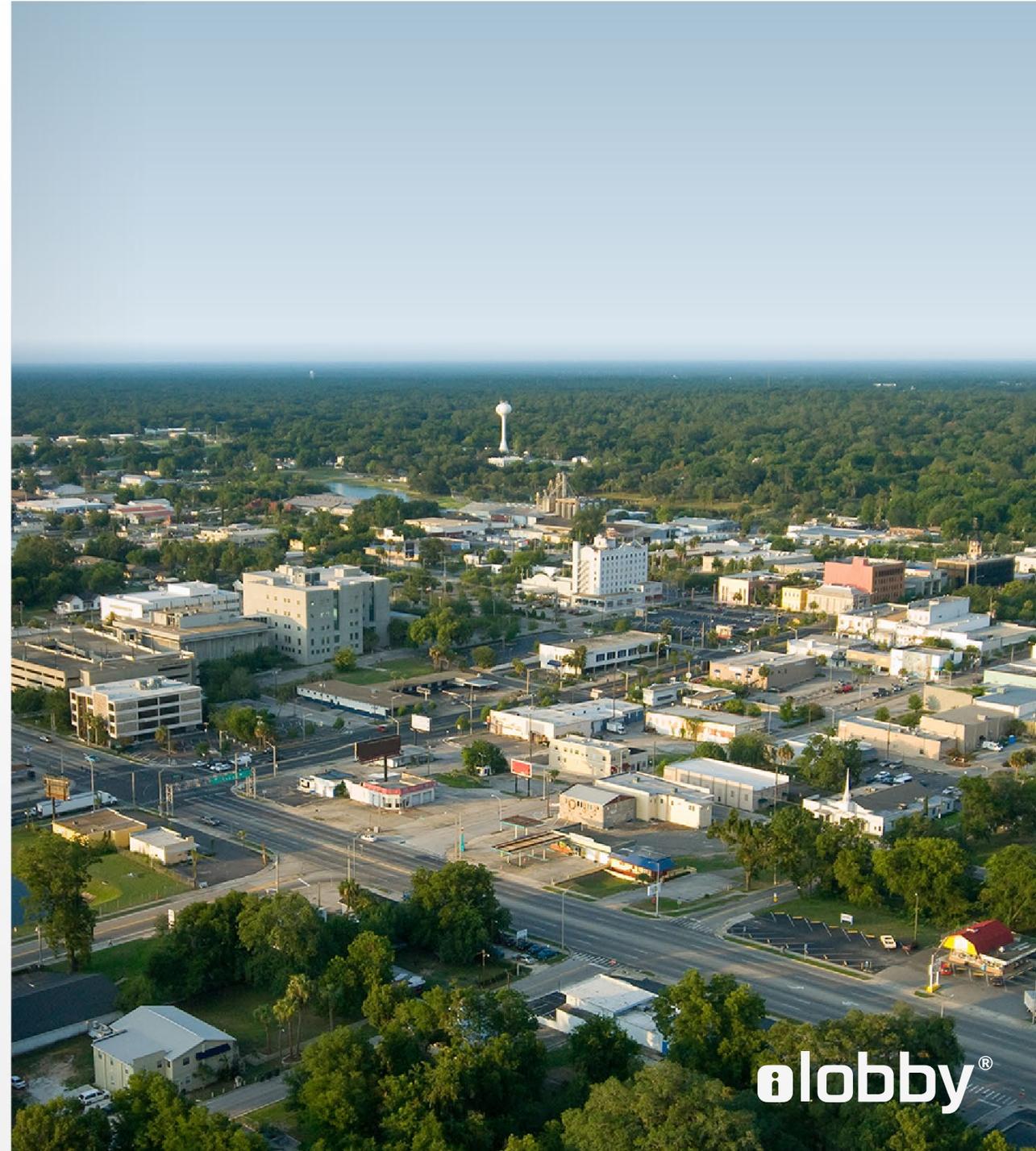
Manufacturing Safety May Look Very Different in 10 Years



72% of facilities plan to implement technology to improve on-site security & safety.

Impact of Safety Technology at Ingersoll Rand

- ✓ **Emergency Response:**
Evacuations and roll calls within **7 minutes**.
- ✓ **Visitor Management:**
Streamlined process improves security and efficiency.
- ✓ **Compliance:**
Easily meets regulatory standards.
- ✓ **Operational Insights:**
Data-driven improvements in safety and efficiency.



Q&A

Thank You!

Curious to learn more?



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